



LANCANG - MEKONG
BUSINESS FORUM

Lancang-Mekong Forum

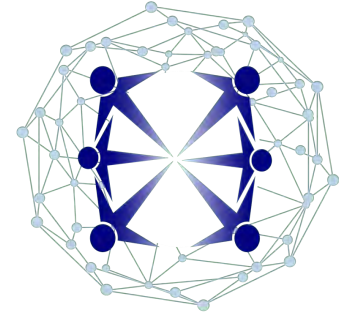
Driving business growth in the Lancang-Mekong region.

Sponsored by the Lancang-Mekong Cooperation Special Fund

www.lancangmekongforum.com

ONSITE BUSINESS MATCHING

REPORTING



Lancang-Mekong Business Forum (LMBF) Online and onsite Business Matching

REPORTING

OVERVIEW

EVENT **LANCANG-MEKONG BUSINESS FORUM**
Driving business growth in the Lancang-Mekong region

WEBSITE www.lancangmekongforum.com

EVENT DATE November 6 to 8, 2019

LOCATION Ho Chi Minh City, Vietnam

ONSITE November 7, 2019
BUSINESS 14:50-18:25
MATCHING 6 time-slots
DATE

OVERVIEW The LMBF onsite business matching 2019 was attended by selected food processing companies including SMEs with an aim to provide an opportunity to have direct exposure to the processed food sector through a platform for conducting concrete business negotiations. The business matching participants from P.R. China, Cambodia, Lao PDR, Myanmar, Vietnam and Thailand were comprised of food value chain actors comprising of Food Exporters & Importers, Processors, Producer Groups, R&D centres, Machinery manufacturers/Suppliers, Input suppliers and Packagers.

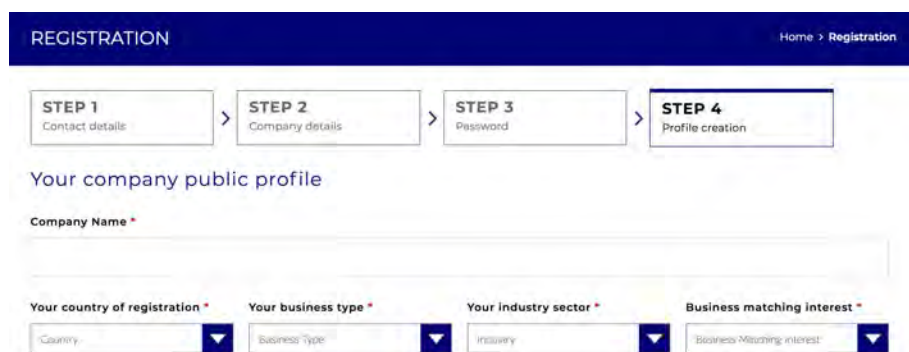
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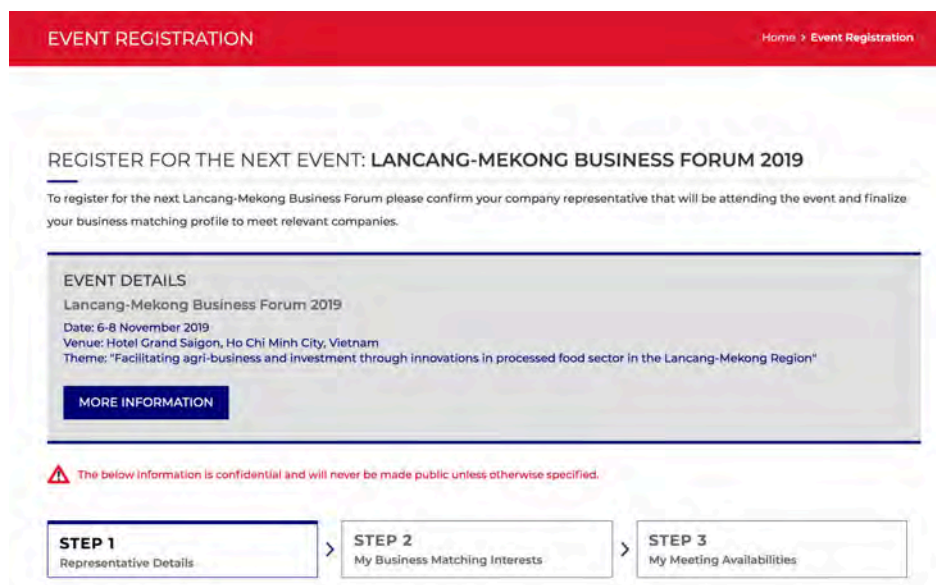
ONLINE BUSINESS MATCHING

The LMBF 2019 online business matching was officially launched on Tuesday, November 5, 2019. Prior to the event, participating companies from Lancang-Mekong countries were contacted to register for online business matching platform by showcasing their company and product profiles and indicating their specific interests and needs of seeking potential business partners. The system intelligently uses all these profile information to build up a smart matching of buyers to sellers, and vice-versa. Each side is free to communicate with the other via this online platform to assess the fitness of cooperation, so as to pave the way for their on-site business matching during the event. The project team at Mekong Institute (MI) monitored and facilitated the online Pre-Business Matching to ensure the smooth communication between the two parties, and selected the suitable companies for participation in the business matching event. Based on the pre-business matching result, MI came out a business matching arrangement as a priority schedule for the event.

Platform registration page – step 4



Event registration page



BUSINESS MATCHING STEPS

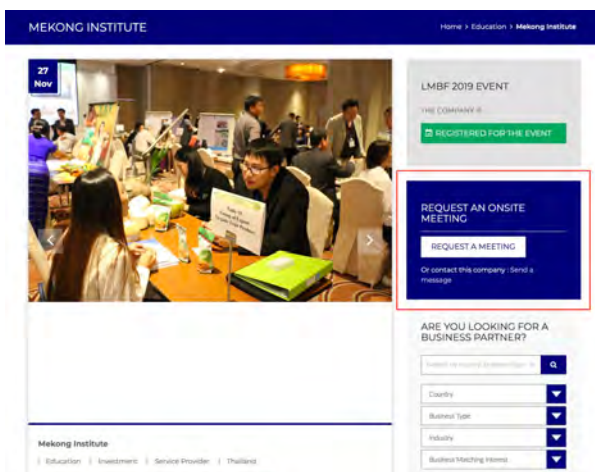
STEP 1 – LMBF PLATFORM REGISTRATION

STEP 2 – LMBF COMPANY PROFILE PUBLICATION

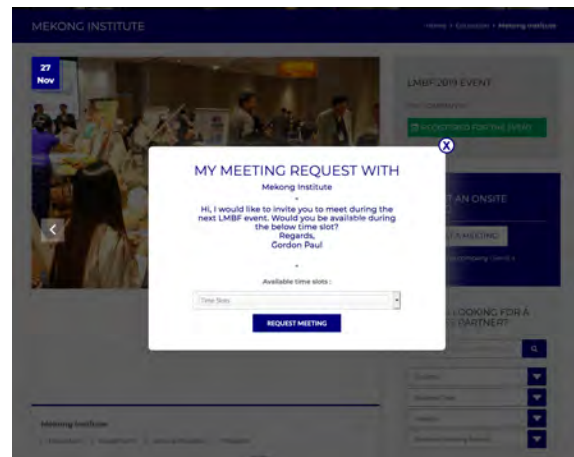
STEP 3 – LMBF EVENT REGISTRATION AND ONSITE MEETINGS

- a) Event Registration
- b) LMBF Dashboard
- c) LMBF Business Matching
 1. [Business Partner Finder page](#): identify your potential partners
 2. [Request onsite meetings](#)
 3. [Notifications for meeting requests](#)
 4. [Meeting requests overview](#)
 5. [Meeting review: rating and feedback](#)

Request a meeting profile feature



Meeting request pop-up



My Meetings section, Dashboard page

My Meetings			
Name	Subject	Time Slots	Status
Receiver Name : Gordon Paul - And Co	Meeting request for the next LMBF event	15:35-16:05	Declined
Receiver Name : Gordon Paul - And Co	Meeting request for the next LMBF event	16:05-16:40	Confirmed
Sender Name : Scott Howe - Howe International	Meeting request for the next LMBF event	15:35-16:05	Declined
Sender Name : Scott Howe - Howe International	Meeting request for the next LMBF event	16:45-17:15	Declined
Sender Name : Scott Howe - Howe International	Meeting request for the next LMBF event	17:20-17:50	Confirmed

LMBF event - Business partner finder

To discover who will be attending the next LMBF event and maybe find your next business match, access our LMBF event search engine. You will be able to send meeting requests to participate in our business matching session that will be held during our next event.

[ACCESS OUR BUSINESS PARTNER FINDER](#)

ONSITE BUSINESS MATCHING

The onsite business matching was successfully done on Thursday, November 7, 2019 in Ho Chi Minh City, Vietnam after the seminar. It was part of the forum to allow the business owners from Lancang - Mekong countries to seek business opportunities and forge alliance. Business owners were given opportunities to meet, discuss and finalize deals among themselves under the facilitation of MI. They also took this chance to share their experiences and practices that may be helpful to their peers. Participating companies included Cambodia, P.R. China, Lao PDR, Myanmar, Thailand (CCLMT) and Vietnam

EVENT INFORMATION

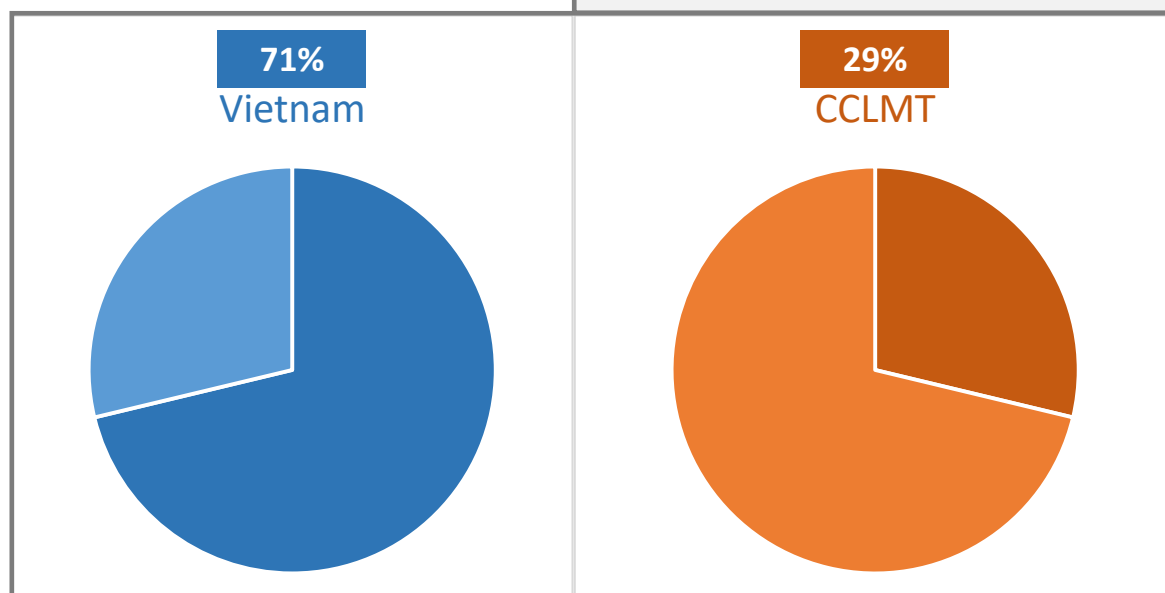
Event Type:	One to One Meetings
Event date:	November 7, 2019
Venue:	Saigon Grand Hotel, Ho Chi Minh City, Vietnam
No. of Event registrations of companies:	80
No. of Business meetings:	75
No. of Timeslots:	6

TIME SLOTS

Slot No.	From (time)	To (time)
Slot 1	15:00	15:30
Slot 2	15:35	16:05
Slot 3	16:10	16:40
Slot 4	16:45	17:15
Slot 5	17:20	17:50
Slot 6	17:55	18:25

NO. OF COMPANIES

1. Vietnam	57
2. CCLMT	23





ONLINE AND ONSITE BUSINESS MATCHING RESULTS

A. Online business matching statistics

a. Views on the business matching interface *(September 1st, 2019 to December 31st, 2019)*

Number of views on the company database page	Number of views on the business partner finder page	Number of views combine
929	357	1286

b. Number of event registration requests sent

Number of event registration requests sent to Vietnam companies	Number of event registration requests sent to CCLMT companies	Total number of event registration requests sent
57	23	80

c. Number of companies registered for the business matching

Number of companies registered for the business matching	Total number of companies registered for the event	Percentage of companies participating in the business matching
66	80	82,5%

d. Number of business meetings held

Total number business matching meetings held

75

LMBF 2019 Business Matching Schedule

TABLE NO	COUNTRY	EXHIBITOR	SLOT 1 15:00 - 15:30	SLOT 2 15:35 - 16:05	SLOT 3 16:10 - 16:40	SLOT 4 16:45 - 17:15	SLOT 5 17:20 - 17:50	SLOT 6 17:55 - 18:25
A1	Cambodia	Golden Yem Co., Ltd	Cat Nghia Tea Co., Ltd.	Tran Thi Thuy	G-life Company			
A2	Cambodia	Mekong Oryza Trading Co., Ltd	Food Innopolis	VBA FAR EAST LIMITED	SOHA FOOD	Tan Viet My Rice	Green Vina Investment Trading & Service Co.	Vinacam Co Do
A3	Cambodia	Nileda Co., Ltd	Huy Ban	TNHH HUY BAN				
A4	Cambodia	Vithey (Cambodia) Cashew Nut Co., Ltd	G-life Company	Greatlink Maihouse Investment co., LTD	VBA FAR EAST LIMITED	Mas Choices cooperation LTD	TMS VN	
A5	Cambodia	Amru Rice (Cambodia) Co., Ltd			Dragons Machine			
A6	Cambodia	Gold Palm Social Enterprise Co., Ltd	Dragon Machine	Hello 5 Coffee	Morning Glory Inc.			
A7	P.R. China	Dragons Machine	SOHAFOOD	Luborn (Thailand)	Amru Rice	LARPPOL POONTAWEE	CONG TY RA CAT NGHIA	Kamephon Trading
A8	P.R. China	Yunan Holyflora	Cholimex Food JSC	International Mix Joint Venture Company	Mikko Huongxua	Long Châu	Hello 5 Coffee	
B3	Lao PDR	Khamephon Trading Export-Import						Dragons Machine
B4	Lao PDR	Lao Farmers' Products	Morning Glory INC	G-life company	Long Chau	Greatlink Maihouse investment	Cat Nghia Tea Co., Ltd.	Global PPT ExIm Trading Co., Ltd.
B5	Lao PDR	Noni Fruit (Lao)	Greatlink Maihouse Investment co., LTD	SOHA FOOD	Hello s coffee			
C1	Myanmar	Alliance Eagles Group Agriculture Limited		Morning Glory Inc	Viet Herbs Corp			
C4	Myanmar	Dagon International	VBA FAR EAST LIMITED	Viet Herbs Corp				
C5	Myanmar	Hlaing Htein lin Aung Family Co., Ltd	International Mix Joint Venture Company					
C6	Myanmar	Kaung Ko Group Co., Ltd		SoHA Food	Greatlink Maihouse Investment co., LTD	VBA FAR EAST	Hello s Coffee	

TABLE NO	COUNTRY	EXHIBITOR	SLOT 1 15:00 - 15:30	SLOT 2 15:35 - 16:05	SLOT 3 16:10 - 16:40	SLOT 4 16:45 - 17:15	SLOT 5 17:20 - 17:50	SLOT 6 17:55 - 18:25
D1	Thailand	C.P. Intertrade Co., Ltd				Morning Glory	Song Minh Elm-Ex Co	
D2	Thailand	Larppol Poontawee International Co., Ltd		Food Innopolis	Dragons Machine	Viet Herbs Corp		Song Minh Elm-Ex Co
D3	Thailand	Mas Choices Corporation, Ltd	LAVIFOOD JSC	SMC	VBA FAR EAST	Vithey (Cambodia) Cashew Nut Co., Ltd		
D4	Thailand	Ratchaburi Organics (RO)			Ratchaburi Organics (RO)		VBA FAR EAST	CAN Food
D5	Thailand	Food Innopolis	Mekong Oryza Longmate Agriculture	Larppol Poontawee International Co., Ltd	Ratchaburi Organics (RO)	International Mix Joint Venture Company	Alliance Eagles Group Agriculture	
D6	Thailand	Luborn (Thailand)	Dragons Machine	Vietnam Cacao Joint Stock Company	Song Minh Elm-Ex Co	G-life company		
D7	Thailand	VBA Far East			Mas Choices Corporation, Ltd		VITNES	MAF

LMBF 2019 Business Matching Results

COMPANY A	COMPANY B	A RATES B	B RATES A
Golden Yem Co., Ltd	Cat Nghia Tea Co., Ltd.	Business Negotiation	Distributorship
	Tran Thi Thuy	Business Negotiation	-/-
	G-life Company	Exchange Business Information	-/-
Mekong Oryza Longmate Agriculture	Food Innopolis	Exchange Business Information	-/-
	VBA FAR EAST LIMITED	Exchange Business Information	Research and Development
	SOHA FOOD	Exchange Business Information	Research and Development
	Tan Viet My Rice	Exchange Business Information	Distributorship
	Green Vina Investment Trading & Service Co.	Business Negotiation	Investment for Joint Business and Distributorship
	Vinacam Co Do	Business Negotiation	Distributorship
	Gold Palm Social Enterprise Co., Ltd	Dragon Machine	Exchange Business Information
Hello 5 Coffee	Exchange Business Information	Distributorship	
	Morning Glory Inc.	Business Negotiation	Distributorship
	Vithey (Cambodia) Cashew Nut Co., Ltd	G-life Company (Gac Juice)	Business Negotiation
Greatlink Maihouse Investment co., LTD	Exchange Business Information	-/-	
	VBA FAR EAST LIMITED	Exchange Business Information	-/-
	Mas Choices cooperation LTD	Exchange Business Information	Research and Development
	TMS VN	Business Negotiation	Distributorship
	Nileda Co., Ltd	Huy Ban	Exchange Business Information
Dragon Machine	TNHH HUY BAN	Exchange Business Information	Distributorship
	Luborn (Thailand)	Business Negotiation	Distributorship
	Amru Rice	Exchange Business Information	-/-
	LARPPOL POONTAWEE	Exchange Business Information	-/-
	CONG TY RA CAT NGHI	Exchange Business Information	-/-
	Kamephon Trading	Business Negotiation	-/-
	SOHAFOOD	Exchange Business Information	-/-
	Golden Palm	Exchange Business Information	-/-
Yunan Holyflora Co., Ltd.	Cholimex Food JSC	Exchange Business Information	Supplier
	International Mix Joint Venture Company	Business Negotiation	-/-
	Mikko Huongxua	Business Negotiation	-/-
	Long Châu	Business Negotiation	Collaboration in Skill Development

	Hello 5 Coffee	Exchange Business Information	Distributorship
Lao Farmer's Products	Morning Glory INC	Exchange Business Information	Distributorship
	G-life company	Exchange Business Information	Retailing
	Long Chau	Exchange Business Information	Distributorship/Retailing
	Greatlink Maihouse investment	Business Negotiation	Distributorship/Retailing
	Cat Nghia Tea Co., Ltd.	Business Negotiation	Distributorship
	Global PPT Exlm Trading Co., Ltd.	Exchange Business Information	Collaboration in Technology Transfer / Collaboration in Skill Development / Distributorship
Noni fruit (Lao)	Greatlink Maihouse Investment co., LTD	Business Negotiation	Distributorship
	SOHA FOOD	Exchange Business Information	Research and Development
	Hello s coffee	Business Negotiation	Distributorship
Dagon International Limited	VBA FAR EAST LIMITED	Exchange Business Information	Distributorship
	Dagon International	Exchange Business Information	Distributorship
Myanmar Kaung Ko Group	SoHA Food	Exchange Business Information	-/-
	Greatlink Maihouse Investment co., LTD	Exchange Business Information	Distributorship
	VBA FAR EAST	Exchange Business Information	-/-
	Hello s Coffee	Exchange Business Information	Distributorship
Alliance Eagles Group Agriculture	Morning Glory Inc	Exchange Business Information	Distributorship
	Viet Herbs Corp	Exchange Business Information	Retailing/Distributorship
Hlaing Htein lin Aung Family Co., Ltd	International Mix Joint Venture Company	Exchange Business Information	-/-
Food Innopolis	Larppol Poontawee International Co., Ltd	Exchange Business Information	Prototype Design, Product Development -Research and Development
	Ratchaburi Organics (RO)	Exchange Business Information	Prototype Design, Product Development -Research and Development
	Mekong Oryza Longmate Agriculture	Exchange Business Information	Collaboration in Technology Transfer
	International Mix Joint Venture Company	Exchange Business Information	-/-
	Alliance Eagles Group Agriculture	Exchange Business Information	Other: AEG, Mekong Inst. And Food Innopolis in strengthening competitiveness of startup in CLMV.
Ratchaburi Organics	VBA FAR EAST	Exchange Business Information	Distributorship
	CAN Food	Exchange Business Information	-/-
VBA Far East	VITNES	Business Negotiation	-/-
	MAF	Exchange Business Information	-/-
Luborn (Thailand) Co., Ltd	Vietnam Cacao Joint Stock Company	Business Negotiation	Distributorship/ Retailing
	Song Minh Elm-Ex Co, MRS. VANG	Business Negotiation	Research and Development
	G-life company	Exchange Business Information	Research and Development
MAS CHOICE	Dragon Machine	Business Negotiation	
	LAVIFOOD JSC	Business Negotiation	Distributorship
	VITHEY CASHEW NUT	Exchange Business Information	Distributorship
	SMC	Exchange Business Information	Others: sourcing
C.P. Intertrade	VBA FAR EAST	Exchange Business Information	Distributorship
	Morning Glory	Exchange Business Information	Distributorship
	Song Minh Elm-Ex Co	Exchange Business Information	Research and Development
Larppol poontawee International Co.,Ltd	Viet Herbs Corp	Exchange Business Information	Retailing/Distributorship
	Song Minh Elm-Ex Co	Exchange Business Information	Research and Development

e. Rating of meetings

LMBF 2019 Business Matching Results: company rating

COMPANY A	COMPANY B	A RATES B	B RATES A
Golden Yem Co., Ltd	Cat Nghia Tea Co., Ltd.	3	3
	Tran Thi Thuy	3	2
	G-life Company	2	2
Mekong Oryza Longmate Agriculture	Food Innopolis	2	3
	VBA FAR EAST LIMITED	2	2
	SOHA FOOD	2	2
	Tan Viet My Rice	2	4
	Green Vina Investment Trading & Service Co.	4	3

COMPANY A	COMPANY B	A RATES B	B RATES A
	Vinacam Co Do	3	3
Gold Palm Social Enterprise Co., Ltd	Dragon Machine	2	3
	Hello 5 Coffee	2	3
	Morning Glory Inc.	3	4
	G-life Company (Gac Juice)	4	4
Vithey (Cambodia) Cashew Nut Co., Ltd	Greatlink Maihouse Investment co., LTD	3	3
	VBA FAR EAST LIMITED	2	3
	Mas Choices cooperation LTD	3	3
	TMS VN	3	4
	Huy Ban	2	3
Nileda Co., Ltd	TNHH HUY BAN	2	3
	Luborn (Thailand)	3	4
Dragon Machine	Amru Rice	2	2
	LARPPOL POONTAWEE	2	3
	CONG TY RA CAT NGHI	2	2
	Kamephon Trading	4	3
	SOHAFOOD	2	3
	Gold Palm	3	3
	Cholimex Food JSC	2	2
	International Mix Joint Venture Company	3	3
	Mikko Huongxua	3	4
	Long Châu	2	3
Yunan Holyflora Co., Ltd.	Hello 5 Coffee	2	2
	Morning Glory INC	2	2
	G-life company	3	3
	Long Chau	2	3
	Greatlink Maihouse investment	3	4
	Cat Nghia Tea Co., Ltd.	4	3
	Global PPT Exlm Trading Co., Ltd.	2	3
Lao Farmer's Products	Greatlink Maihouse Investment co., LTD	3	4
	SOHA FOOD	3	3
	Hello 5 coffee	4	3
	VBA FAR EAST LIMITED	3	3
Dagon International Limited	Viet Herbs Corp	3	4
	SoHA Food	2	2
Myanmar Kaung Ko Group	Greatlink Maihouse Investment co., LTD	2	3
	VBA FAR EAST	3	2
	Hello 5 Coffee	3	3
	Morning Glory Inc	3	2
Alliance Eagles Group Agriculture	Viet Herbs Corp	2	2
	International Mix Joint Venture Company	2	2
Hlaing Htein lin Aung Family Co., Ltd	Larppol Poontawee International Co., Ltd	3	3
	Ratchaburi Organics (RO)	4	4
	Mekong Oryza Longmate Agriculture	4	3
	International Mix Joint Venture Company	3	3
	Alliance Eagles Group Agriculture	3	4
Ratchaburi Organics	VBA FAR EAST	4	3
	CAN Food	3	3
VBA Far East	VITNES	3	4
	MAF	2	2
Luborn (Thailand) Co., Ltd	Vietnam Cacao Joint Stock Company	3	3
	Song Minh Elm-Ex Co, MRS. VANG	3	3
	G-life company	3	2
	Dragon Machine	3	4
MAS CHOICE	LAVIFOOD JSC	4	3
	VITHEY CASHEW NUT	3	2
	SMC	2	3
	VBA FAR EAST	2	3
C.P. Intertrade	Morning Glory	2	2
	Song Minh Elm-Ex Co	2	3
	Viet Herbs Corp	3	3
Larppol poontawee International Co.,Ltd	Song Minh Elm-Ex Co	3	2

f. Feedback/comments on meetings from participants

CAMBODIA

COMPANY NAME: GOLDEN YEM CO., LTD

<https://lancangmekongforum.com/golden-yem-co-ltd/>

Contact Person: Ms. Phork Hoeurng

Position: Managing Director

Tel No: +855 92 55 45 24 / +855 86 62 40 59

E-mail: hoeurngp@gmail.com

Website: N / A

Address: 345, Khan Porsenchey, Phnom Penh, Cambodia

Number of Business matching pairs: 3

1. Cat Nghia Tea Co., Ltd., Nguyen Hoang Minh Tuyet, Director, info@catnghiatea.com, +84 931 842 375
2. Vietnam Top Marketing Solution, Ms. Tran Thi Thuy, CEO (HCMC), +84 932 806 389
3. G-life Company, Mr. Quoc Khanh Hoang, Managing Director, quoc.khanh.hoang@hotmail.com, +84 908 714 169

1. Matching with Cat Nghia Tea Co., Ltd.

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *Because she has business Tea and want to buy my product sale too

3) What areas do you think you can cooperate / collaborate with each other?

Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: 15/11/19 - Business plan: by Facebook and email (send the default about the product).

2. Matching with Tran Thi Thuy

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *she wants to sell my product at super market

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with G-life Company

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

-/-

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

COMPANY NAME: MEKONG ORYZA LONGMATE AGRICULTURE

<https://lancangmekongforum.com/mekong-oryza-trading-co-ltd-2/>

Contact Person: Mr. Lak Hun

Position: Managing Director

Tel No: +855 23 901 925 / +855 23 222001/ Mobile: +855 12 810 811

E-mail: hunlak@mekongoryza.com / hunlak168@gmail.com

Website: <http://mekongoryza.com/>

Address: 38E, Street 70, Sangkat Srash Chak, Khan Doun Penh, Phnom Penh, Cambodia

Number of Business matching pairs: 6

1. Food Innopolis, Dr. Akeanong Jangbua, Senior Advisor, akeanong@nstda.or.th, +66 8 0473 8999
2. VBA FAR EAST LIMITED, Mr. Boudouin, Managing, Director, btbt1993@gmail.com, +66 886771303
3. SOHA FOOD, Mr. Ly

4. *Tan Viet My Rice, Tran Thi My Dung, Director, +84 908 289 190*
5. *Green Vina Investment Trading & Service Co., Mr. Vo Thanh Nhan, Director, greenvina10@gmail.com, +84 989 994 997*
6. *Vinacam Co Do, Ms. Le Thi Hong Tuoi, Owner, lena.hongtuoi@gmail.com, +84 901 019 510*

1. Matching with Food Innopolis

- 1) What is the Level of Engagement?
Exchange Business Information
- 2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Searching for how to recycle of Banana trees & leaf developing to packaging
- 3) What areas do you think you can cooperate / collaborate with each other?
-/-
- 4) What is the most likely next step / action for business cooperation / collaboration?
-/-

2. Matching with VBA FAR EAST LIMITED

- 1) What is the Level of Engagement?
Exchange Business Information *Organic food & drinks business
- 2) Do you think future business cooperation / collaboration is likely to occur?
No
- 3) What areas do you think you can cooperate / collaborate with each other?
Research and Development
- 4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Date: Next week - Business plan: send proposal by email.

3. Matching with SOHA FOOD, Mr. Ly

- 1) What is the Level of Engagement?
Exchange Business Information *Fish Processing & Export
- 2) Do you think future business cooperation / collaboration is likely to occur?
Yes
- 3) What areas do you think you can cooperate / collaborate with each other?
Research and Development
- 4) What is the most likely next step / action for business cooperation / collaboration?
-/-

4. Matching with Tan Viet My Rice

- 1) What is the Level of Engagement?
Exchange Business Information
- 2) Do you think future business cooperation / collaboration is likely to occur?
Yes
- 3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
- 4) What is the most likely next step / action for business cooperation / collaboration?
-/-

5. Matching with Green Vina Investment Trading & Service Co.

- 1) What is the Level of Engagement?
Business Negotiation
- 2) Do you think future business cooperation / collaboration is likely to occur?
Yes
- 3) What areas do you think you can cooperate / collaborate with each other?
Investment for Joint Business and Distributorship
- 4) What is the most likely next step / action for business cooperation / collaboration?
-/-

6. Matching with Vinacam Co Do

- 1) What is the Level of Engagement?
Business Negotiation
- 2) Do you think future business cooperation / collaboration is likely to occur?
Yes
- 3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
- 4) What is the most likely next step / action for business cooperation / collaboration?
-/-

COMPANY NAME: GOLD PALM SOCIAL ENTERPRISE CO., LTD

<https://lancangmekongforum.com/gold-palm/>

Contact Person: Mr. Keo Chet

Position: Chief Executive Officer

Tel No: +855 12 991 221

Mobile: +855 69 991 221

E-mail: goldpalm.org@gmail.com

Address: 33A, St. 146, Sangkat Psar Deop II, Khan Tuol Kork, Phnom Penh, Cambodia

Number of Business matching pairs: 3

1. *Dragon Machine, Mr. Feng Zhang (Albert Cheung), CEO, +86 531 8692 6918, dragon@dragonextruder.com / dragonextruder@gmail.com*
2. *Hello 5 Coffee, Mr. Tran Tan Thien, CEO, sales@hello5.vn, +84 909 992 367*
3. *Morning Glory Inc., Mr. Nguyen Ngoc Linh, Managing Director, jnguyen.nnl@gmail.com, +84 903 765 478*

1. Matching with Dragon Machine

2. Matching with Hello 5 Coffee

1) What is the Level of Engagement?
Exchange Business Information
 2) Do you think future business cooperation / collaboration is likely to occur?
Yes * Dragon machine produce processing machine. in the future Gold Palm expand production for export. we can buy the machine from Dragon Machine
 3) What areas do you think you can cooperate / collaborate with each other?
Other: Supply machine
 4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Business plan: We will update ongoing by social network.

3. Matching with Morning Glory Inc.
 1) What is the Level of Engagement?
-Exchange Business Information / -Business Negotiation
 2) Do you think future business cooperation / collaboration is likely to occur?
Yes * Morning Glory need products from Gold Palm to distribute in Vietnam
 3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
 4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Business plan: update ongoing by social network.

1) What is the Level of Engagement?
Exchange Business Information
 2) Do you think future business cooperation / collaboration is likely to occur?
Yes *We look for distributorship for each other
 3) What areas do you think you can cooperate / collaborate with each other?
-Distributorship
 4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Business plan: Will update ongoing by social network

3. Matching with Morning Glory Inc.
 1) What is the Level of Engagement?
 Exchange Business Information
 2) Do you think future business cooperation / collaboration is likely to occur?
 Yes
 3) What areas do you think you can cooperate / collaborate with each other?
 Distributorship
 4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

COMPANY NAME: VITHEY (CAMBODIA) CASHEW NUT CO., LTD
<https://lancangmekongforum.com/vithey-cambodia-cashew-nut-co-ltd-2/>

Contact Person: Mr. Samuth Leng
Position: Marketing Development Manager
Mobile: +855 164 273 85
E-mail: lengsamuth@gmail.com
Address: National Road No.7, Samraong Tboung, Treak, Memot, Tbong Khmum, Cambodia

Number of Business matching pairs: 5

1. G-life Company (Gac Juice), Mr. Quoc Khanh Hoang, Managing Director, quoc.khanh.hoang@hotmail.com, +84 908 714 169
2. Greatlink Maihouse Investment co., LTD, Ms. Bach Ngoc Hai Yen, Director, greatlinkmaihouse@gmail.com, +84 907 046 936
3. VBA FAR EAST LIMITED, Mr. Boudouin, Managing, Director, btbt1993@gmail.com, +66 886771303
4. Mas Choices cooperation LTD, Ms. Yuchana Limnithithum, Sales Manager, sales@maschoices.com, +66 80 44627 70
5. TMS VN

1. Matching with G-life Company (Gac Juice)
 1) What is the Level of Engagement?
Business Negotiation
 2) Do you think future business cooperation / collaboration is likely to occur?
Yes *process into juice
 3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
 4) What is the most likely next step / action for business cooperation / collaboration?
No.1 - Business plan: quotation is requested

2. Matching with Greatlink Maihouse Investment co., LTD
 1) What is the Level of Engagement?
-Exchange Business Information
-Other: after look at the products then will discuss

2. Matching with Greatlink Maihouse Investment co., LTD
 1) What is the Level of Engagement?
Exchange Business Information
 2) Do you think future business cooperation / collaboration is likely to occur?
Quote for raw cashew nut + ww 240 + ww 320 + 8.42\$
 3) What areas do you think you can cooperate / collaborate with each other?
 -/-
 4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

3. Matching with VBA FAR EAST LIMITED
 1) What is the Level of Engagement?
 -/-
 2) Do you think future business cooperation / collaboration is likely to occur?

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *I'm looking for more different products for my business for not only Vietnam market

3) What areas do you think you can cooperate / collaborate with each other?
 -Distributorship
 -Other: Connect companies together(B2B)

4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

Request Eu & USDA organic pack 100g + 10 kg with spice

3) What areas do you think you can cooperate / collaborate with each other?
 -/-

4) What is the most likely next step / action for business cooperation / collaboration?
No.1 - Date: soon - Business plan: write email in 1 week

4. Matching with MC Mas Choices cooperation LTD

1) What is the Level of Engagement?
Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Request to pack for retail ready to eat plastic bag with air + or can.....plastic

3) What areas do you think you can cooperate / collaborate with each other?
Research and Development

4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

5. Matching with TMS VN

1) What is the Level of Engagement?
Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *add flavor & pack ready to eat for supermarket by making comparable/better than VN cashew nuts

3) What areas do you think you can cooperate / collaborate with each other?
 -/-

4) What is the most likely next step / action for business cooperation / collaboration?
No.1 - Business plan: cost calculation & production innovation > quote.

5. Matching with TMS VN

1) What is the Level of Engagement?
Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?
*Not sure. depends on the products: samples

3) What areas do you think you can cooperate / collaborate with each other?
 -Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Date: Not sure - Business plan: After all the legal papers are finished.

COMPANY NAME: NILED A CO., LTD
<https://lancangmekongforum.com/nileda-co-ltd/>

Contact Person: Mr. Vannak Kang
 Position: Chief Executive Officer
 Tel No: +855 77 887 666 / +855 23 882 911
 E-mail: kangvannak@gmail.com / vannak@niledagroup.com
 Website: <http://www.niledagroup.com>
 Address: 3A, Street 1986, Khan Sen Sok, Phnom Penh, Cambodia

Number of Business matching pairs: 2

1. Huy Ban
2. TNHH HUY BAN

1. Matching with Huy Ban

1) What is the Level of Engagement?
 -Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Her honey product is good for women.

3) What areas do you think you can cooperate / collaborate with each other?
 -Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

2. Matching with TNHH HUY BAN

1) What is the Level of Engagement?
 -Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes

3) What areas do you think you can cooperate / collaborate with each other?
 -Distributorship
 -Retailing

No.1 Business plan: Call for quotation + Market research + sample

No.2 Business plan: Sign contact

No.3 Business plan: Distribution start

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: If partner contact- Business plan: More conversation between partners in the future

CHINA

COMPANY NAME: DRAGON MACHINE

<https://lancangmekongforum.com/jinan-qunlong-machinery-co-ltd-2/>

Contact Person: Mr. Feng Zhang (Albert Cheung)

Tel No: +86 531 8692 6918

E-mail: dragon@dragonextruder.com / dragonextruder@gmail.com

Website: <https://www.dragonextruder.com/>

Address: Xiaotun Industry Zone, 250032, Jinan Shandong, P.R. China

Number of Business matching pairs: 7

1. Luborn (Thailand), Mr. Somboon Nimcome, Chief Executive Officer (CEO), +66 61 516 0518, somboonnimcome@gmail.com
2. Amru Rice, Mr. Kann Kunthy, Vice President, +855 23 990 900, +855 95 678 630, kkunthy@amrurice.com.kh
3. LARPPOL POONTAWEE, Mr. Tanat Kowatanawinta, Managing Director, +6622345691, larpoolpoontawee.tanat@gmail.com
4. CONG TY RA CAT NGHÌ
5. Khamophon Trading Export-Import, Mr. Phongsavath Sisouvong, Marketing, +855 20 588 388 97, beybb7@gmail.com
6. SOHAFOOD
7. Golden Palm, Mr. Keo Chet, Chief Executive Officer, +855 12 991 221, +855 69 991 221, goldpalm.org@gmail.com

1. Matching with Luborn (Thailand)

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

2. Matching with Amru Rice

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with LARPPOL POONTAWEE

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

No

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

4. Matching with CONG TY RA CAT NGHÌ

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

5. Matching with Kamephon Trading

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

6. Matching with SOHAFOOD

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

No

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-	-/-
7. Matching with Golden Palm 1) What is the Level of Engagement? <u>Exchange Business Information</u> 2) Do you think future business cooperation / collaboration is likely to occur? <u>No</u> 3) What areas do you think you can cooperate / collaborate with each other? -/- 4) What is the most likely next step / action for business cooperation / collaboration? -/-	

COMPANY NAME: YUNAN HOLYFLORA CO., LTD.

Contact Person: Mr. Zhao Wenshuai
Tel No: +86 18206869879
E-mail: 18206869879@163.com
Website: <https://www.dragonextruder.com/>
Address: 607 room, Building B5, Ronchenyoujun, Kunming, Yunnan, China

Number of Business matching pairs: 5

1. Cholimax Food JSC, Ms. Tran Thi Kim Ngan, Exlm Business Director, cholimaxfood@cholimaxfood.com.vn, +84 908 625 552
2. International Mix Joint Venture Company, Ms. Huynh Phuong Trinh, Deputy Director intermix2003@yahoo.com.vn,
3. Mikko Huongxua, Ms. Huynh Phuong Trinh, Deputy Director intermix2003@yahoo.com.vn,
4. Long Châu, Nguyen Ngoc Phan, Owner, longchaudragon@gmail.com, +84 932 005 400
5. Hello 5 Coffee, Mr. Tran Tan Thien, CEO, sales@hello5.vn, +84 909 992 367

1. Matching with Cholimax Food JSC 1) What is the Level of Engagement? <u>Exchange Business Information</u> 2) Do you think future business cooperation / collaboration is likely to occur? <u>Yes *Can be our food sauce supplier in future</u> 3) What areas do you think you can cooperate / collaborate with each other? <u>Other *supplier</u> 4) What is the most likely next step / action for business cooperation / collaboration? -/-	2. Matching with International Mix Joint Venture Company 1) What is the Level of Engagement? <u>Business Negotiation</u> 2) Do you think future business cooperation / collaboration is likely to occur? <u>No</u> 3) What areas do you think you can cooperate / collaborate with each other? -/- 4) What is the most likely next step / action for business cooperation / collaboration? -/-
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3. Matching with Mikko Huongxua 1) What is the Level of Engagement? <u>Business Negotiation</u> 2) Do you think future business cooperation / collaboration is likely to occur? <u>No</u> 3) What areas do you think you can cooperate / collaborate with each other? -/- 4) What is the most likely next step / action for business cooperation / collaboration? -/-	4. Matching with Long Châu 1) What is the Level of Engagement? <u>Business Negotiation</u> 2) Do you think future business cooperation / collaboration is likely to occur? <u>Yes *May have opportunity to cooperate in future</u> 3) What areas do you think you can cooperate / collaborate with each other? <u>Collaboration in Skill Development</u> 4) What is the most likely next step / action for business cooperation / collaboration? -/-
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5. Matching with Hello 5 Coffee 1) What is the Level of Engagement? -Exchange Business Information 2) Do you think future business cooperation / collaboration is likely to occur? <u>Yes</u> 3) What areas do you think you can cooperate / collaborate with each other?	4. Matching with Long Châu 1) What is the Level of Engagement? -Exchange Business Information 2) Do you think future business cooperation / collaboration is likely to occur? <u>No *2 companies specify in different fields, have different interests</u>
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-Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship

-Retailing

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Business plan: only if one of 2 companies want to cooperate in the future.

LAO PDR

COMPANY NAME: LAO FARMER'S PRODUCTS

Contact Person: Mr. Khamphet Keosiripanyah

Position: Project Coordinator

Tel No: +856 (21) 312 886, 313 976

Mobile: +856 20 9691 9659

E-mail: khamphet2012@gmail.com

Website: www.laofarmersproducts.com

Number of Business matching pairs: 6

1. Morning Glory Inc., Mr. Nguyen Ngoc Linh, Managing Director, jnguyen.nnl@gmail.com, +84 903 765 478
2. G-life Company (Gac Juice), Mr. Quoc Khanh Hoang, Managing Director, quoc.khanh.hoang@hotmail.com, +84 908 714 169
3. Long Châu, Nguyen Ngoc Phan, Owner, longchaudragon@gmail.com, +84 932 005 400
4. Cat Nghia Tea Co., Ltd., Nguyen Hoang Minh Tuyet, Director, info@catnghiatea.com, +84 931 842 375
5. Global PPT Exlm Trading Co., Ltd., Mr. Nguyen Duy Thanh, Deputy Director, jason-ppt@outlook.com, +84 907 666 106

1. Matching with Morning Glory INC, Vietnam

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *technical support

3) What areas do you think you can cooperate / collaborate with each other?

Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: 2020 - Business Plan: Supporting technical packaging

1. Matching with Morning Glory INC, Vietnam

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

2. Matching with G-life company

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

Retailing

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with Long Chau

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship /-Retailing

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

4. Matching with Greatlink Maihouse investment

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship /-Retailing

4. Matching with Greatlink Maihouse investment

1) What is the Level of Engagement?

-Exchange Business Information

-Other: after look at the products then will discuss

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *I'm looking for more different products for my business for not only Vietnam market

3) What areas do you think you can cooperate / collaborate with each other?

4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Date: 2020 - Business Plan: Exchange sell products Laos + Vietnam

-Distributorship
-Other: Connect companies together(B2B)
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

5. Matching with Cat Nghia Tea Co., Ltd.

1) What is the Level of Engagement?
Business Negotiation
2) Do you think future business cooperation / collaboration is likely to occur?
Yes
3) What areas do you think you can cooperate / collaborate with each other?
-Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Business plan: Discuss more about Tea product for distributor in future

6. Matching with Global PPT ExIm Trading Co., Ltd.

1) What is the Level of Engagement?
-Exchange Business Information
2) Do you think future business cooperation / collaboration is likely to occur?
Yes
3) What areas do you think you can cooperate / collaborate with each other?
-Collaboration in Technology Transfer / -Collaboration in Skill Development / -Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Date: Next year - Business Plan: visit and buy some products such as fruit jams for trial market.

COMPANY NAME: NONI FRUIT (LAO)

<https://lancangmekongforum.com/noni-fruitlaoco-ltd/>

Contact Person: Mr. Xiaojiang Tang

Position: Chairman

Mob: +856 2099 655 166

E-mail: nonifruit@qq.com

Address: Dnnokkhoum village, Sisatthanak district, Vientiane Capital, Lao PDR

Number of Business matching pairs: 3

1. Greatlink Maihouse Investment Co., LTD, Ms. Bach Ngoc Hai Yen, Director, greatlinkmaihouse@gmail.com, +84 907 046 936
2. SOHA FOOD, Mr. Ly
3. Hello 5 coffee, Mr. Tran Tan Thien, CEO, sales@hello5.vn, +84 909 992 367

1. Matching with Greatlink Maihouse Investment co., LTD

1) What is the Level of Engagement?
Business Negotiation
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *According to the person in charge of the Vietnamese company, the company, the current Noni fruit puree enzyme products similar to our company is not yet in Vietnam. So, she is interested is willing to learn more about our products.
3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

1. Matching with Greatlink Maihouse Investment co., LTD

1) What is the Level of Engagement?
-Exchange Business Information
-Other: after look at the products then will discuss
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *I'm looking for more different products for my business for not only Vietnam market
3) What areas do you think you can cooperate / collaborate with each other?
-Distributorship
-Other: Connect companies together(B2B)
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

2. Matching with SOHA FOOD, Mr. Ly

1) What is the Level of Engagement?
Exchange Business Information *Fish Processing & Export
2) Do you think future business cooperation / collaboration is likely to occur?
Yes
3) What areas do you think you can cooperate / collaborate with each other?
Research and Development
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

3. Matching with Hello 5 coffee

1) What is the Level of Engagement?
Business Negotiation
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Help this company sell coffee to China
3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

MYANMAR

COMPANY NAME: DAGON INTERNATIONAL LIMITED

<https://lancangmekongforum.com/dagon-international-ltd/>

Contact Person: Mr. Aung Myat Moe

Position: Director

Tel No: +95 1 503 516~9/ Mobile: +95 9 4573 166 98

E-mail: 2m.see2@gmail.com

Website: www.dagon-group.com

Address: 262-264, Pyay Rd, Dagon Center A03-01/02/03, Myaynigone, Sanchaung Township, Yangon, Myanmar

Number of Business matching pairs: 2

1. VBA FAR EAST LIMITED, Mr. Boudouin, Managing, Director, btbt1993@gmail.com, +66 886771303
2. Dagon International

1. Matching with VBA FAR EAST LIMITED

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes * (Food Related)

3) What areas do you think you can cooperate / collaborate with each other?

Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

Date: preparing with one year

2. Matching with Dagon International

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: Dec 2019 - Business plan: Meeting

COMPANY NAME: MYANMAR KAUNG KO GROUP

<https://lancangmekongforum.com/kaung-ko-group-co-ltd/>

Contact Person: Mr. Min Ye Kaung

Position: Manager

Tel No: +959 457 333 001/ Mobile: +95 9 8904 93278

E-mail: kaungko.trading@gmail.com

Website: www.kaungkogroupmyanmar.com

Address: No.10, Mya Wut Yee Lane (2), Parame Avenue, Mayangone Tsp, Yangon, Myanmar

Number of Business matching pairs: 4

1. SoHA Food
2. Greatlink Maihouse Investment co., LTD, Ms. Bach Ngoc Hai Yen, Director, greatlinkmaihouse@gmail.com, +84 907 046 936
3. VBA FAR EAST, Mr. Boudouin, Managing, Director, btbt1993@gmail.com, +66 886771303
4. Hello 5 Coffee, Mr. Tran Tan Thien, CEO, sales@hello5.vn, +84 909 992 367

1. Matching with SoHA Food

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

No

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

2. Matching with Great Link Maihouse

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *share information & maybe exchange clients/distributors

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with VBA FAR EAST

1) What is the Level of Engagement?

Exchange Business Information

3. Matching with Greatlink Maihouse Investment Co., LTD

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *maybe if our company were to go for organic business

3) What areas do you think you can cooperate / collaborate with each other?
Other: Depends on the above answer

4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

-Other: after look at the products then will discuss

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *I'm looking for more different products for my business for not only Vietnam market

3) What areas do you think you can cooperate / collaborate with each other?
-Distributorship
-Other: Connect companies together(B2B)

4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

4. Matching with Hello 5 Coffee

1) What is the Level of Engagement?
-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes

3) What areas do you think you can cooperate / collaborate with each other?
-Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

COMPANY NAME: ALLIANCE EAGLES GROUP AGRICULTURE

Contact Person: Mr. Phyo Lwin Oo
 Position: Chief Executive Officer (CEO)
 Tel No: +95 9410 028 28
 Mobile: +95 4100 2828
 E-mail: saiphyolwino02012@gmail.com
 Address: 66/69, Corner of Kabaraye Pagoda Road & West Shwegondine Road, 910, 9th Floor Bahan Township, Yangon, Myanmar

Number of Business matching pairs: 2

1. Morning Glory Inc., Mr. Nguyen Ngoc Linh, Managing Director, jnguyen.nnl@gmail.com, +84 903 765 478
2. Viet Herbs Corp, Ms. Nguyen Thi Nga, Founder and Director, info@vherbs.vn, +84 919 757 117

1. Matching with Morning Glory Inc.

1) What is the Level of Engagement?
-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Morning Glory is a fruit & vegetables supplier in Vietnam, so they have a connection and trade knowledge related with Fresh ginger from Myanmar to import Vietnam

3) What areas do you think you can cooperate / collaborate with each other?
Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Date: 01/12/19 - Business plan: Set pilot trade volume depends on the regional.....price.

1. Matching with Morning Glory Inc.

1) What is the Level of Engagement?
Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?
Yes

3) What areas do you think you can cooperate / collaborate with each other?
Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?
 -/-

2. Matching with Viet Herbs Corp

1) What is the Level of Engagement?
-Exchange Business Information
-Other: introduce distributor

2) Do you think future business cooperation / collaboration is likely to occur?
Yes

3) What areas do you think you can cooperate / collaborate with each other?
-Retailing
-Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

COMPANY NAME: HLAING HTEIN LIN AUNG FAMILY CO., LTD
<https://lancangmekongforum.com/hlaing-htein-lin-aung-family-co-ltd/>

Contact Person: Mr. Soe Moe Kyaw
Mobile: +95 9797 9444 33
E-mail: dr.soemoekyaw999@gmail.com
Address: No JW095 Khattiya Street, Dekkhina Thiri Industrial Zone, Dekkhina Thiri Township, Naypyitaw, Myanmar

Number of Business matching pairs: 1

1. International Mix Joint Venture Company, Ms. Huynh Phuong Trinh, Deputy Director
intermix2003@yahoo.com.vn

1. Matching with International Mix Joint Venture Company

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

No

3) What areas do you think you can cooperate / collaborate with each other?

Other: only discussion

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

THAILAND

COMPANY NAME: FOOD INNOPOLIS

Contact Person: Dr. Akeanong Jangbua

Position: Senior Advisor

Tel No: +66 8 0473 8999

E-mail: akeanong@nstda.or.th, Website: <http://foodinnopolis.or.th>

Address: 144 Innovation Cluster 2 Building (INC2) Thailand Science Park (TSP), Phahonyothin Road, Khlong Nueng, Khlong Luang, Pathum Thani, 12120, Thailand

Number of Business matching pairs: 5

1. Larppol Poontawee International Co., Ltd., Mr. Tanat Kowatanawinta, Managing Director, +6622345691, larppolpoontawee.tanat@gmail.com
2. Ratchaburi Organics (RO), Mr. Sira Paleewong, Director, +66 99 6364 914, sirapaleewong@hotmail.com
3. Mekong Oryza Longmate Agriculture, Mr. Lak Hun, Managing Director, +855 23 901 925 / +855 23 222001 / +855 12 810 811, hunlak@mekongoryza.com / hunlak168@gmail.com
4. International Mix Joint Venture Company, Ms. Huynh Phuong Trinh, Deputy Director
intermix2003@yahoo.com.vn,
5. Alliance Eagles Group Agriculture, Mr. Phylo Lwin Oo, Chief Executive Officer (CEO), +95 9410 028 28, +95 4100 2828, saiphyolwino02012@gmail.com

1. Matching with Larppol Poontawee International Co., Ltd, Mr. Tanat (FTI)

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Maybe

3) What areas do you think you can cooperate / collaborate with each other?

2. Matching with Ratchaburi Organics (RO), Mr. Sira (Ratchaburi Organics)

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Possibly

3) What areas do you think you can cooperate / collaborate with each other?

-Prototype Design, Product Development -Research and Development

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: The week of Dec 11, 2019 - Business plan: Business development Team of Food Innopolis will contact Mr. Tanat for further info and link w/potential solution providers.

3. Matching with Mekong Oryza Longmate Agriculture

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Possibly

3) What areas do you think you can cooperate / collaborate with each other?

Collaboration in Technology Transfer

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: with in Nov. 2019 - Business plan: Send information about researcher team or university that can transfer knowledge of waste utilization (from banana tree, banana leave) to food packaging/ food contact material.

5. Matching with Alliance Eagles Group Agriculture, Sai Phyo Lwin Oo (AEG Agriculture)

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Most likely to have collaboration (capacity building of food tech startup for Myanmar and CLMV)

3) What areas do you think you can cooperate / collaborate with each other?

Other: AEG, Mekong Inst. And Food Innopolis in strengthening competitiveness of startup in CLMV.

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

-Prototype Design, Product Development / -Research and Development

4) What is the most likely next step / action for business cooperation / collaboration?

Same with Mr. Tanat

4. Matching with International Mix Joint Venture Company

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Maybe

3) What areas do you think you can cooperate / collaborate with each other?

Other: Asking for information of food Innopolis service

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Business plan: sent information to email already (after the meeting)

4. Matching with Inter Mix

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship

-Collaboration in technology Transfer

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

COMPANY NAME: RATCHABURI ORGANICS (RO)

<https://lancangmekongforum.com/ratchaburi-fruit-export-community-enterprise/>

Contact Person: Mr. Sira Paleewong

Position: Director

Tel No: +66 99 6364 914

E-mail: sirapaleewong@hotmail.com

Website: www.ratchaburiorganics.com

Address: 89 M.10 T. Watkeaw A. Bangpae, Ratchaburi, 70130, Thailand

Number of Business matching pairs: 2

1. VBA FAR EAST, Mr. Boudouin, Managing, Director, btbt1993@gmail.com, +66 886771303

2. CAN Food

1. Matching with VBA FAR EAST

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

2. Matching with CAN Food

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

-/-

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

COMPANY NAME: VBA FAR EAST

<https://lancangmekongforum.com/vba-far-east-limited/>

Contact Person: Mr. Talpe Baudouin

Position: Managing Director

Tel No: +66 886771303

E-mail: btbt1993@gmail.com

Website: www.organic-asia-foods.com

Address: 2003, 20/F, Tower 5, 11/F, China Hongkong City, 33 Canton rd., Tsim Sha Tsui, Hongkong

Number of Business matching pairs: 3

1. VITNES

2. MAF

3. Myanmar Kaung Ko Group, Mr. Min Ye Kaung, Manager, +959 457 333 001, +95 9 8904 93278
kaungko.trading@gmail.com

1. Matching with VITNES

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes * Can.....

3) What areas do you think you can cooperate / collaborate with each other?

Other: Tagging

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: 16/11/19 - Business plan: Will receive offer in.....

2. Matching with MAF

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Maybe look for....

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with Kaung Ko Group

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Maybe depend

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

COMPANY NAME: LUBORN (THAILAND) CO., LTD

<https://lancangmekongforum.com/lubornthailand-co-ltd/>

Contact Person: Mr. Somboon Nimcome

Position: Chief Executive Officer (CEO)

Tel No: +66 61 516 0518

E-mail: somboonnimcome@gmail.com

Website: www.luborn.com

Address: 111/221 Raewadee 61, Tiwanont Rd, Muang Nonthaburi, 11000, Thailand

Number of Business matching pairs: 4

1. Vietnam Cacao Joint Stock Company, Mr. Cao Nguyen Trung Viet, International Business Manager, talk2me@vincacacao.com.vn, +84 975 791 639

2. Song Minh Elm-Ex Co, Mr. Vo Minh Triet, Director, marketing@songminhco.com, +84 906 996 003

3. G-life Company (Gac Juice), Mr. Quoc Khanh Hoang, Managing Director, quoc.khanh.hoang@hotmail.com, +84 908 714 169

4. Mr. Feng Zhang (Albert Cheung), +86 531 8692 6918, dragon@dragonextruder.com / dragonextruder@gmail.com

1. Matching with Vietnam Cacao Joint Stock Company

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-Distributorship/ -Retailing

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

2. Matching with Song Minh Elm-Ex Co, MRS. VANG

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

Research and Development

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with G-life company

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *Life for Distribute some product to Vietnam

3) What areas do you think you can cooperate / collaborate with each other?

Research and Development

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

3. Matching with Song Minh Elm-Ex Co

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *It is not suitable our main business. Just say Hello to keep in touch any in future

3) What areas do you think you can cooperate / collaborate with each other?

Research and Development

4) What is the most likely next step / action for business cooperation / collaboration?

No.1 Date: 08/11/19 - Business plan: Meeting Luborn(Thailand)

4. Matching with Dragon Machine

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-/-

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

COMPANY NAME: MAS CHOICES CORPORATION LTD.

<https://lancangmekongforum.com/mas-choices-corporation-ltd/>

Contact Person: Ms. Yuchana Limnithithum

Position: Director

Tel No: +66 2 88440 76

E-mail: yuchana@maschoices.com

Website: www.maschoices.com

Address: 115/257 Moo 7, Soi Suanpak 50, Suanpak Rd., Chimplee, Taling Chan, Bangkok, 10700, Thailand

Number of Business matching pairs: 5

1. LAVIFOOD JSC, Mr. Tran Anh Tuan, Global Sale Director, Tuanta@laviholding.vn, +84 903362948
2. Vithey (Cambodia) Cashew Nut Co., Ltd, Mr. Samuth Leng, Marketing Development Manager, +855 164 273 85, lengsamuth@gmail.com
3. SMC
4. VBA FAR EAST LIMITED, Mr. Boudouin, Managing, Director, btbt1993@gmail.com, +66 886771303
5. Song Minh Elm-Ex Co, Mr. Vo Minh Triet, Director, marketing@songminhco.com, +84 906 996 003

1. Matching with LAVIFOOD JSC

1) What is the Level of Engagement?

Business Negotiation

2) Do you think future business cooperation / collaboration is likely to occur?

2. Matching with VITHEY CASHEW NUT

1) What is the Level of Engagement?

Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *OEM
3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
No.1 Business plan: quotation is requested

3. Matching with SMC
1) What is the Level of Engagement?
Other: Identify supply for US
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Identify supply source
3) What areas do you think you can cooperate / collaborate with each other?
Others: sourcing
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

5. Matching with Song Minh Elm-Ex Co
1) What is the Level of Engagement?
-Exchange Business Information
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *It is not suitable our main business. Just say Hello to keep in touch any in future
3) What areas do you think you can cooperate / collaborate with each other?
Research and Development
4) What is the most likely next step / action for business cooperation / collaboration?
No.2 Date: 08/11/19 - Business plan: Meeting Mas Choices Corp

Yes *Distribute into products in
3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

4. Matching with VBA FAR EAST
1) What is the Level of Engagement?
Exchange Business Information
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *Exchange products/market potential
3) What areas do you think you can cooperate / collaborate with each other?
Other: Sell product.....
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

COMPANY NAME: C.P. INTERTRADE

Contact Person: Ms. Tawanrat Wittrakul
Position: Executive Assistant to CEO
Tel No: +66 83 0793 195
E-mail: tawanratw@gmail.com
Website: www.khaotrachat.com/international/
Address: 89 AIA Capital Center, 28th Floor Ratchadapisek Road, Din Daeng, Bangkok, 10400, Thailand

Number of Business matching pairs: 2
1. Morning Glory Inc., Mr. Nguyen Ngoc Linh, Managing Director, jnguyen.nnl@gmail.com, +84 903 765 478
2. Song Minh Elm-Ex Co, Mr. Vo Minh Triet, Director, marketing@songminhco.com, +84 906 996 003

1. Matching with Morning Glory
1) What is the Level of Engagement?
Exchange Business Information
2) Do you think future business cooperation / collaboration is likely to occur?
Yes
3) What areas do you think you can cooperate / collaborate with each other?
Distributorship
4) What is the most likely next step / action for business cooperation / collaboration?
-/-

2. Matching with Song Minh Elm-Ex Co
1) What is the Level of Engagement?
-Exchange Business Information
2) Do you think future business cooperation / collaboration is likely to occur?
Yes *It is not suitable our main business. Just say Hello to keep in touch any in future
3) What areas do you think you can cooperate / collaborate with each other?
Research and Development
4) What is the most likely next step / action for business cooperation / collaboration?
No.3 Date: 08/11/19 - Business plan: Cp Intertrade Co.,Ltd.

COMPANY NAME: LARPPOL POONTAWEE INTERNATIONAL CO.,LTD
<https://lancangmekongforum.com/larppol-poontawee-international-co-ltd/>

Contact Person: Mr. Tanat Kowatanawinta
Position: Managing Director
Tel No: +6622345691
E-mail: larppolpoontawee.tanat@gmail.com
Website: www.larppolpoontawee.com
Address: 21/410500, Bangrak, Bangkok, Thailand

Number of Business matching pairs: 2

1. Viet Herbs Corp, Ms. Nguyen Thi Nga, Founder and Director, info@vherbs.vn, +84 919 757 117
2. Song Minh Elm-Ex Co, Mr. Vo Minh Triet, Director, marketing@songminhco.com, +84 906 996 003

1. Matching with Viet Herbs Corp

1) What is the Level of Engagement?

-Exchange Business Information

-Other: introduce distributor

2) Do you think future business cooperation / collaboration is likely to occur?

Yes

3) What areas do you think you can cooperate / collaborate with each other?

-Retailing

-Distributorship

4) What is the most likely next step / action for business cooperation / collaboration?

-/-

2. Matching with Song Minh Elm-Ex Co

1) What is the Level of Engagement?

-Exchange Business Information

2) Do you think future business cooperation / collaboration is likely to occur?

Yes *It is not suitable our main business. Just say Hello to keep in touch any in future

3) What areas do you think you can cooperate / collaborate with each other?

Research and Development

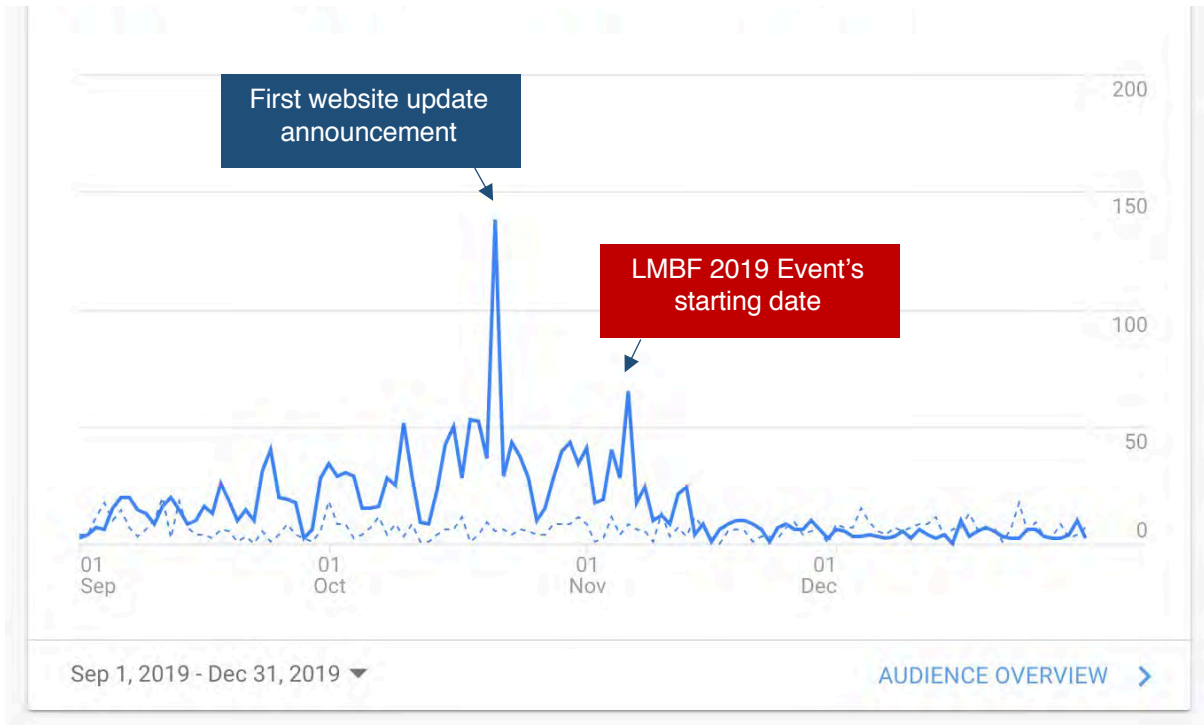
4) What is the most likely next step / action for business cooperation / collaboration?

No.3 Date: 08/11/19 - Business plan: Cp Intertrade Co.,Ltd.

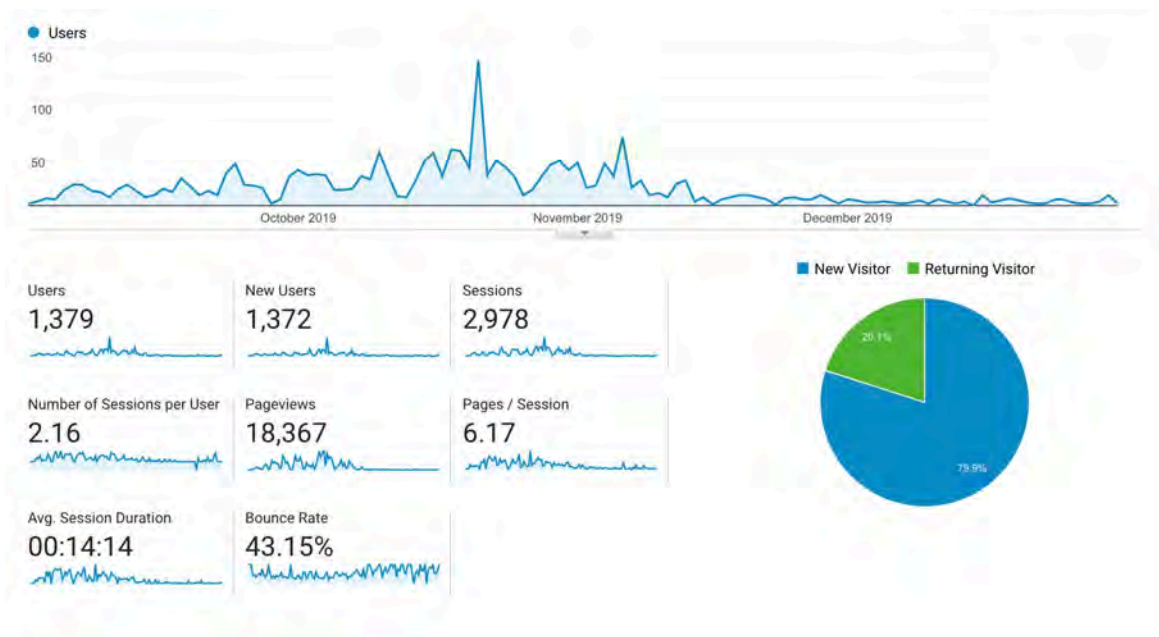
B. Website analytics

- a. Number of visits on the website (<https://lancangmekongforum.com/>)

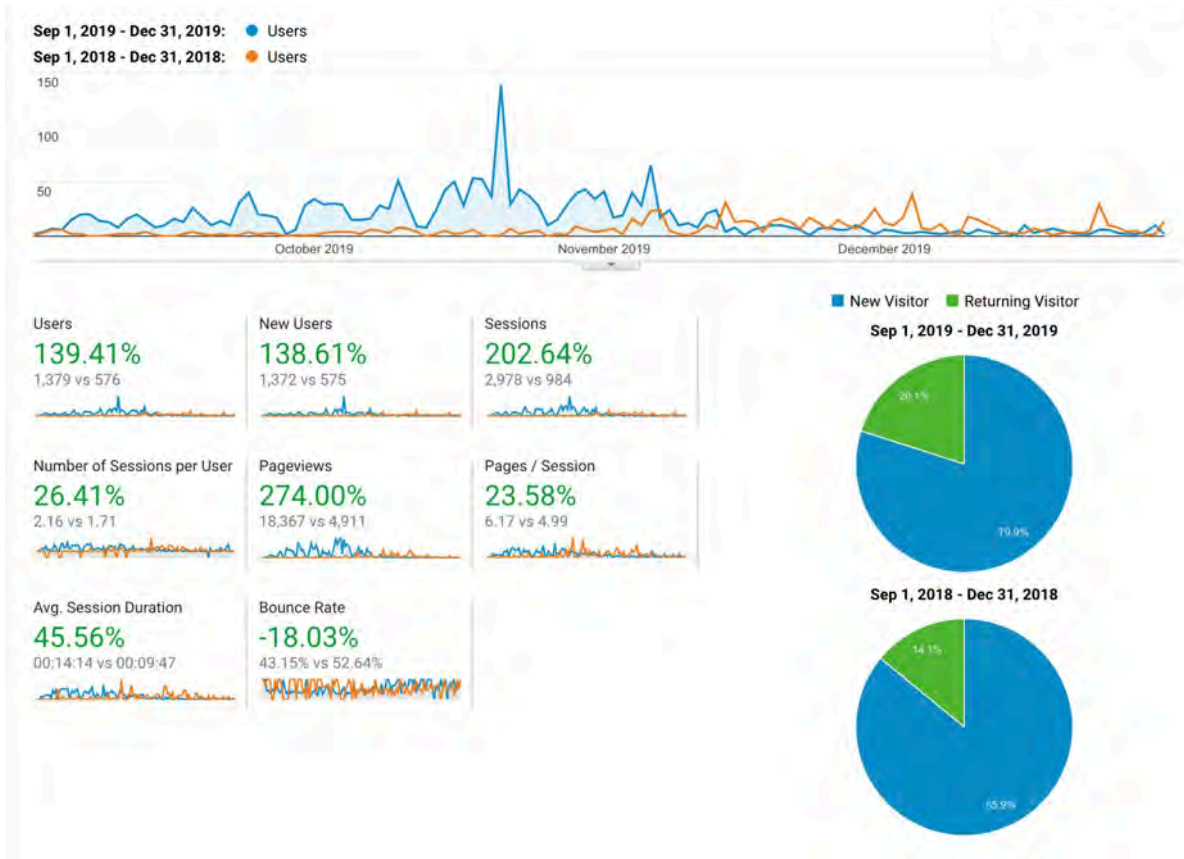
LMBF website visits from September 1st, 2019 to December 31st, 2019



LMBF website visits from September 1st, 2019 to December 31st, 2019 including other indicators



2018/2019 Comparison of LMBF website visits:
from September 1st to December 31st including other indicators



b. Number of views on the business directory *(all time)*

Number of companies registered in the LMBF database	Total number of views online
78	58024

c. Number of views for each company *(all time)*

Average number of views	Maximum number of views	Minimum number of views
744	1865	246

Company name	Views	Company name	Views	Company name	Views
Vuon Sach Cho Con Yeu	535	Realt. Law Office	557	G-Life Company	366
Vinbirdnest Vietnam Birds Nest Development Joint Stock Company	517	Mekong Oryza Trading Co., Ltd	328	Confirel Co., Ltd.	484
Larppol Poontawee International Co., Ltd.	323	Nileda Co., Ltd	335	Rau Qua Binh Minh Fruit & Vegetable Corporation	452
Cp Vietnam	505	Vr Event Planner Co., Ltd	462	Ideal Farm Corp	379
Thai Business Association	381	Hr Dimension Cambodia	360	Vocational Education Development Institute	207
Global Ppt Exim Trading Services Co, Ltd	585	Eco Agri Co., Ltd (Eac)	339	B.P. Supakij Co.,Ltd.	1865
Global Ppt Exim Trading Services Co, Ltd	467	Khmer Organic Cooperative Co., Ltd.	296	Mandalay Coffee Group Co., Ltd.	1546
Vgarden	586	Luborn(Thailand) Co.,Ltd	399	Vala Thai Food Co., Ltd.	1828
Yunnan Holyflora Co., Ltd.	478	Nguoi Trung Thuc Ltd	288	Noni Fruit(Lao)Ltd	1570
Thai Business Association	369	Smart Solution 1996 Co., Ltd.	402	Poyoka Nature Care (Thailand) Co.,Ltd.	1763
Want Want Vietnam Company Limited	467	Golden Yem Co., Ltd	502	S4 Co., Ltd	1773
Hlaing Htein Lin Aung Family Co.Ltd	532	Nakham Organic Rice	246	X-Lab Co., Ltd	1803
Gold Palm	601	Je Je's House	312	Sakor International	1495
Amru Rice (Cambodia) Co., Ltd	617	Pracharat Raksamakkee Prachinburi (Social Enterprise) Co., Ltd.	301	Siam Anurak	1507
Dagon International Ltd	545	Natural Agri-Products Cooperative	381	Bich Chi Food Company	1672
Vithey (Cambodia) Cashew Nut Co.,Ltd	356	Morning Glory Inc.	300	Organic Asia (Thailand) Co.,Ltd	1745
Hlaing Htein Lin Aung Family Co.Ltd	602	Vithey (Cambodia) Cashew Nut Co.,Ltd	724	Vba Far East Limited	2189
Jinan Qunlong Machinery Co., Ltd.	270	Adg Agriculture Development Group	534	Siam Anurak	1464
Mekong Oryza Trading Co., Ltd	378	Angkorad Digital	512	A And T Durakijkarnka Limited Part	1430
Noni Fruit(Lao)Co.,Ltd	468	Rico Co.,Ltd	378	Niya Grand	1230
Mas Choices Corporation Ltd.	364	Ok Mass Co., Ltd.	297	Cdsg Co.Ltd	1319
Lao Farmers's Products	271	Lao-Inter Clinic	331	K.P Company Limited	1629
Vinacam Codo	260	Royal Group Co., Ltd	449	Hesed Agriculture Trading Co.,Ltd.	1526
Agricam Co Do	559	Speedy Business Services Co,Ltd	561	Sumalee Corporation Limited Partnership	1382
Ratchaburi Fruit Export Community Enterprise	313	Nay San Co Ltd	277	Kaung Ko Group Co Ltd.	1284
		Orgen Internattional Trading Development And Investment Corporation	291	Jinan Qunlong Machinery Co., Ltd.	1200
				Mekong Institute	1405

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