

Proposed MI Annual Budget for 2023
Period: January – December 2023

According to our internal exercise of the annual budget proposal from various departments, the Senior Management Team (SMT) agrees and submits the annual budget plan for 2023 for the approval from Council. Total revenue is **US\$3,647,537**, Total expense is **US\$3,600,221** including the non-cash expense, respectively. With these amounts, the estimated revenue over expenses is at **US\$47,316**, which is 1 percent of the total revenue. However, the gross earnings are **US\$131,316** excluding the non-cash expense, which is 4 percent of the total revenue.

| Budget Code | Project Title | Project Type | Donors | Department | FY2023 |
|--------------------------------|---|---------------------|---------------|-------------------|------------------|
| A. Long-Term Activities | | | | | |
| A1 | Promoting Safe Food for Everyone in CLMV (PROSAFE) | Long-term | NZAP | ADC | 526,530 |
| A3 | MKCF Fund Management #Call 4 - Call 5 | Long-term | MKCF | TIF | 212,943 |
| A4 | MKCF: Sustainable and Smart Tourism Development in the Mekong Region | Long-term | MKCF | TIF | 304,733 |
| A7 | Lancang- Mekong (5-year-long term, LMC-3) | Long-term | MLSF | TIF | 142,360 |
| A10 | Development and Implementation of Common Rice Production Standard in Mekong-Lancang Sub-region | Long-term | MLSF | ADC | 25,000 |
| A11 | Development of Rice Pest and Natural Disasters Monitoring, Forecasting and Warning Center for Sustainable Rice Production under Climate Change in Mekong-Lancang Sub-region | Long-term | MLSF | ADC | 147,200 |
| A15 | RoK-ACMECS Regional Branding Project - Facilitating Cross Border Trade through Synchronization of Rules and Regulation in the ACMECS | Long-term | MKCF | TIF | 45,000 |
| A17 | Sustainable and Smart Agricultural Supply Chain Development in Mekong Countries | Long-term | MKCF | ADC | 28,856 |
| A17 | Sustainable and Smart Agricultural Supply Chain Development in Mekong Countries | Long-term | MKCF | TIF | 43,344 |
| A17 | Sustainable and Smart Agricultural Supply Chain Development in Mekong Countries | Long-term | MKCF | SEE | 60,798 |
| A18 | The Triangular Cooperation Project on Sustainable Development in the Lower Mekong Basin based on the Water-Energy-Food (WEF) | Long-term | UNOSSC | SEE | 46,544 |
| A19 | Capacity Building on Regional Project Design, Implementation, Monitoring & Evaluation of MKCF projects | Long-term | MKCF | TIF | 371,138 |
| | Subtotal from long-term project revenue | | | | 1,954,446 |
| B. Short-Term Project | | | | | |

| | | | | | |
|----------------------------------|---|------------|------------|-----|------------------|
| B5 | Impacts of COVID-19 on Food System in the LMC | Short-term | P.R. China | ADC | 55,000 |
| B31 | Targeted Poverty Alleviation and Strengthening Food Security in the Lancang-Mekong Countries for Post-pandemic Recovery | Short-term | P.R. China | SEE | 90,000 |
| B32 | Scaling-Up Digital Connectivity for Micro, Small, and Medium-Sized Enterprises in the Lancang-Mekong Countries for Post-Pandemic Resilience | Short-term | P.R. China | SEE | 90,000 |
| B35 | Global Development Initiative Leverages Sustainable Development in the Lancang-Mekong Region | Short-term | P.R. China | SEE | 18,035 |
| B36 | ASEAN-CRN Secretariat Facilitator to support for ASEAN-CRN and ANGA | Short-term | GIZ | SEE | 95,099 |
| B37 | Development of Regional Prototype on One Country One Priority Product in Asia and the Pacific and Pilot Project Implementation in Lao PDR and Thailand (OCOP) | Short-term | FAO | ADC | 53,817 |
| | Subtotal short-term project revenue | | | | 401,951 |
| C. One-off Activities | | | | | |
| C37 | Forum on Accelerating Innovation through Energy Technology Cooperation in the Greater Mekong Subregion | One-off | P.R. China | SEE | 39,313 |
| C99 | Projected Opportunities funds in Year 2023 (NZAP) | | | OPP | 391,975 |
| C99 | Projected Opportunities funds in Year 2023 | | | OPP | 308,852 |
| | Subtotal - One-off activities and opportunity fund | | | | 740,140 |
| | Total program revenue | | | | 3,096,537 |
| D. Countries Contribution | | | | | |
| D01 | Cambodia | | | | 20,000 |
| D02 | P.R. China | | | | 150,000 |
| D03 | Lao PDR | | | | 20,000 |
| D04 | Myanmar | | | | 20,000 |
| D05 | Thailand | | | | 300,000 |
| D06 | Viet Nam | | | | 20,000 |
| | Subtotal countries contribution revenue | | | | 530,000 |
| E. Other Revenue | | | | | |
| E01 | Other revenue | | | | 20,000 |

| | | | | | |
|---|---|--|--|--|------------------|
| E02 | Interest | | | | 1,000 |
| | Subtotal Other Revenue | | | | 21,000 |
| | Total Revenue | | | | 3,647,537 |
| EXPENSES | | | | | |
| F. Projects and MI Programs Delivery | | | | | |
| F01 | Long-term Project | | | | 1,270,390 |
| F02 | Short-term project | | | | 158,138 |
| F03 | One-off activity | | | | 11,794 |
| F99 | Projected Expenditures from opportunities funds (NZAP) | | | | 156,790 |
| F99 | Projected Expenditures from opportunities funds | | | | 154,426 |
| | Subtotal project delivery cost | | | | 1,751,538 |
| F04 | Program administration (Personal cost, travel, cost sharing and supplies) | | | | 647,758 |
| F05 | Business and partner development | | | | 64,940 |
| | Subtotal program administration and Organization development | | | | 712,698 |
| | Total program expenses | | | | 2,464,236 |
| G. Operating Expense Budget | | | | | |
| G01 | Salary and common staff benefit | | | | 732,752 |
| G02 | HRD and organization activities | | | | 71,340 |
| G03 | Business traveling | | | | 16,663 |
| G04 | General operation expenses | | | | 79,549 |
| G05 | Contractual service | | | | 40,787 |
| G06 | Repair and maintenance | | | | 12,320 |
| G07 | IT improvement | | | | 28,821 |
| G08 | Communications and knowledge management | | | | 24,750 |
| G09 | Official meeting for management and governing board | | | | 45,004 |
| | Total operating expenses | | | | 1,051,985 |
| | Total expenses before non-cash | | | | 3,516,221 |
| | Earning or (Deficit) before non-cash | | | | 131,316 |

| | | | | | |
|-----|---|--|--|--|------------------|
| G10 | Depreciation and loss of asset disposal | | | | 84,000 |
| | Total non-cash expense | | | | 84,000 |
| | Total Expenses | | | | 3,600,221 |
| | Net Earnings or (Deficit) | | | | 47,316 |

The number of project implementation by program departments: at least seventeen projects (ten long-term projects, six short-term projects, and one one-off project) will be implemented by three program departments. The detailed projects by the program departments are shown in the below table.

| Department | Number of Project | Long-Term | Short-Term | One-Off |
|--------------------------|-------------------|-----------|------------|---------|
| SEE | 6 | 1 | 4 | 1 |
| ADC | 5 | 3 | 2 | - |
| TIF | 6 | 6 | - | - |
| Total Number of Projects | 17 | 10 | 6 | 1 |